

NORTH DAKOTA housing

FINANCE AGENCY

DRAFT 2021 ALLOCATION PLAN HOUSING INCENTIVE FUND

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*Equal Housing
Opportunity*

I. DEFINITIONS

Affordability Period: A specific starting and ending date range, communicated to the awardees of HIF program funds after a project's completion, at which the project is to comply with program rent and income restrictions.

Agency: North Dakota Housing Finance Agency.

Area Median Income (AMI): The midpoint of a county's income distribution. Half of families in a county earn more than the median and half earn less than the median. The Agency publishes Income Limits, based on household size, annually and from time-to-time as necessary.

BND: Bank of North Dakota.

Broadband Infrastructure: Cables, fiber optics, wiring, or other permanent infrastructure, including wireless infrastructure, resulting in broadband capability meeting the Federal Communication Commission (FCC) definition in effect at the time the pre-construction estimates are generated.

Difficult to Develop Area/Developing Community: ~~These developing communities~~ An incorporated city with a population less than 35,000 per the most recently available Annual Estimate of Residential Population for Incorporated Places provided by U.S. Census Bureau of not more than 20,000 individuals in which can be demonstrated an unmet housing need or housing shortage.

Developing Rural Community: An incorporated city with a population less than 3,500 per the most recently available Annual Estimate of Residential Population for Incorporated Places provided by U.S. Census Bureau.

Eligible Applicants: Units of local, state, and tribal government; local and tribal housing authorities; community action agencies; regional planning councils; and nonprofit organizations and for-profit developers. Individuals are not eligible to receive direct assistance from HIF.

Extremely Low Income: Households with incomes of not more than thirty percent (30%) of AMI.

HIF: Housing Incentive Fund.

HIF Assisted Unit Calculation: HIF Assisted Units is calculated as a percentage of a project's Gross HIF Award in relation to the project's certified Total Development Costs. This percentage multiplied by the total number of units within the project (rounded-up to the nearest whole number) is the number of HIF Assisted Units within that project.

Income Limit(s): Agency published maximum annual household income limits, published annually and from time-to-time as necessary. HIF income limits are calculated using data published by the U.S. Department of Housing and Urban Development and U.S. Department of Health and Human Services.

Income Restricted: Household or Unit subject to a specified annual household Income Limit. Household income is calculated using the rules and guidelines of the U.S. Department of Housing and Urban Development's Part 5 Income Determination.

Low Income: Households with incomes of not more than eighty percent (80%) of AMI.

Moderate Income: Households with incomes of not more than one-hundred forty percent (140%) of AMI.

Multifamily Project/Property: Any building or group of buildings totaling four (4) or more permanent residential rental units operated as a single rental housing project.

Plan: This current HIF Allocation Plan, when not preceded by a year. When preceded by a year or biennial year range, refers to that year's HIF Allocation Plan.

Rent Limit(s): Agency published maximum gross monthly rent limits, published annually and from time-to-time as necessary. HIF Rent limits are calculated using an average occupancy per unit, the jointly-published Income Limits, and/or current Fair Market Rents as published from the U.S. Department of Housing and Urban Development.

Rent Restricted: A maximum allowable gross monthly rent able to be charged/collected from a HIF restricted unit's tenant(s). Maximum monthly rents are published by the Agency annually, and from time-to-time as

necessary, and are calculated as the sum of all tenant-paid rent, any applicable utility allowances, and all tenant-based rental assistance.

Restricted Unit: A housing unit subject to income and/or rent restrictions enforced through the HIF Land Use Restrictive Agreement. The number of Restricted Units will always be equal-to, or greater-than, the HIF Assisted Unit Calculation.

Total Development Cost: The all-in cost of developing a rental housing project including pre-development, acquisition, hard and soft construction, hard and soft rehabilitation, and financing costs, as well as developer fees, and reserve accounts capitalization. Costs associated with commercial construction shall not be included.

Very Low Income: Households with incomes of not more than fifty percent (50%) of AMI.

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II. INTRODUCTION

The North Dakota Housing Finance Agency (**Agency**) is responsible for the administration of the Housing Incentive Fund program (**HIF**) for the State of North Dakota.

The program was established by the sixty-second (62nd) Legislative Assembly under chapter 54-17 of the North Dakota Century Code (**NDCC**).

HIF was reauthorized and expanded by the sixty-third (63rd) Legislative Assembly.

The Agency is responsible for developing guidelines for use of HIF. These guidelines were developed with input from Agency partners, stakeholders, and finalized through a formal public hearing process.

Available Housing Incentive Fund State Tax Credits

This Plan does not include an allocation of Housing Incentive Fund State Tax Credits. The Agency is not currently authorized to accept North Dakota State Taxpayer contributions to HIF.

Housing Incentive Fund State Tax Credit

Housing Incentive Fund State Tax Credit availability are contingent on legislative authority.

Chapter 57-38 and Section 57-35.3-05 of NDCC allow for a credit against state income taxes and financial institution taxes equal to a contribution to HIF.

The 2011 special legislative session amended NDCC, allowing a taxpayer to claim a credit equal to the amount contributed into the fund in the year of the contribution. If the amount of the credit exceeds the taxpayer's tax liability for the taxable year, the excess may be carried forward to each of the ten (10) succeeding taxable years.

Within thirty (30) days of the taxpayer contribution to HIF, the Agency will issue a Tax Credit Certificate to the taxpayer and a copy to the State Tax Commissioner.

Contributions into the fund may be made on a project-specific basis or on a general pool basis to be used to fund projects statewide. Once a Tax Credit Certificate has been issued, the contribution is irrevocable and non-transferable.

The contributor identified on the documentation required to be submitted with a contribution shall be the taxpayer to whom the Tax Credit Certificate shall be issued. Once a Tax Credit Certificate has been issued, the contribution is irrevocable and non-transferable. Potential contributors are advised to consult with their tax counsel and/or accountant prior to making a contribution to HIF.

III. GENERAL PROVISIONS

Eligible Uses

The Agency will evaluate the financial feasibility of each project to ensure assistance provided does not exceed an amount necessary to qualify for lending using generally acceptable underwriting standards.

Eligible uses of assistance from HIF are limited to:

- 1) Costs associated to on-site development, construction, rehabilitation, acquisition, renovation, and/or adaptive reuse of a Multifamily Project.
- 2) Development and/or construction cost gap assistance.
- 3) Retirement of market rate debt.

Eligible Projects

Only permanent Multifamily Projects (see definition) are eligible.

HIF proceeds may be used for expenses related to any of the following:

- 1) New construction of multifamily rental housing units.
- 2) ~~Substantial rehabilitation of an existing uninhabitable multifamily building(s) containing one or more uninhabitable rental units requiring a minimum of \$30,000 in average hard rehabilitation costs per unit.~~
- 3) ~~Acquisition, rehabilitation, and/or preservation of Rent Restricted housing at risk of becoming uninhabitable or obsolete.~~
~~Acquisition, rehabilitation and/or preservation of an existing affordable housing project which is subject to and will continue receiving project-based rental assistance payments from a federal affordable housing program.~~
- 3)4) ~~Acquisition, Substantial rehabilitation, and/or preservation of Rent Restricted housing at risk of becoming uninhabitable or obsolete due to age, non-adherence to current building code, deterioration, or lack of standard modern amenities and requiring a minimum of \$15,000 in hard rehabilitation costs per unit.~~
- 4)5) Adaptive reuse of existing non-residential building(s).
- 5)6) Retirement of market rate debt and conversion of non-Restricted Units to Restricted Units or conversion of current Restricted Units to Income and Rent limits which allow financial feasibility. ~~Applications for projects with existing HIF Restricted Units will be evaluated primarily by those converted units and the projected effects to the project's financial feasibility.~~
- 6) ~~The acquisition and rehabilitation of existing HUD or USDA affordable housing where the current owner is opting out of a Housing Assistance Payment contract.~~
- 7) The purchase of existing publicly-owned housing, resulting in divestiture by the public entity.

Eligible uses six (6) and seven (7) will be strictly interpreted by the Agency. Applicants considering these uses are advised to contact the Agency prior to submitting an application.

Ineligible Projects

Projects under construction or renovation which has an existing funding commitment from the Agency or other similar funding source are not eligible unless at least one of the following are present:

- 1) The applicant adequately demonstrates the newly requested funding from HIF's effect on presently proposed rents which improve rent affordability to households at or below Moderate Income.
- 2) The applicant adequately demonstrates a change in circumstance such that the newly requested funding from HIF is now needed to ensure the project's financial feasibility.

Maximum Award

Award allocations from HIF for any single Multifamily Project will be limited to the lesser of:

- 1) An amount required to secure project financing and make the project financially feasible.
- 2) Thirty percent (30%) of the project's Total Development Costs.
- 3) If the project is applying for or has been awarded nine percent (9%) tax credits from the federal Low Income Housing Tax Credit program:
 - a) An amount required to ensure the project's financial feasibility;
 - b) \$200,000;
 - ~~b)c) If the project is located within a Developing Community, \$600,000;~~
 - ~~e)d) If the project is located within a Difficult to Develop Developing Rural Community Area or designed to serve populations requiring permanent supportive services, \$400,500,000.~~
- 4) \$3,000,000.

Exceptions to these maximums may be made on a case-by-case basis, at the sole discretion of the Agency, to accomplish overall program goals.

Set-Aside(s)

~~Difficult to Develop Area~~**Developing Community:** On a biennial basis, a minimum of ~~fifteen-ten~~ percent (15/10%) of HIF's legislatively authorized funds will be used to assist ~~communities~~ Developing Communities to address an unmet housing need or alleviate a housing shortage with populations less than 20,000, per the most recently completed decennial U.S. Census.

Homelessness Prevention: On a biennial basis, ten percent (10%) of HIF's legislatively authorized funds will be used for Rental Assistance, emergency assistance, barrier mitigation, or targeted supportive services designated to prevent homelessness. A separate allocation plan will developed to address this set aside.

Substantial Rehabilitation

Projects involving the acquisition of an existing building, rehabilitation or adaptive reuse must, upon completion, comply with the Agency's published Minimum Housing Rehabilitation and Property Standards (Property Standards), which are hereby incorporated into this Plan by reference. Rehabilitation projects, including adaptive reuse, must address, at minimum, all deficiencies identified in Section XV of the Property Standards as part of the project's scope of work so that, upon completion, all such deficiencies are cured. For projects which include acquisition and/or rehabilitation of occupied housing, any life-threatening health and safety deficiencies, as defined in the Property Standards, must be addressed and corrected immediately. The Property Standards can be found on our website at <https://www.ndhfa.org/wp-content/uploads/2019/01/MinimumHousingRehabPropertyStandards.pdf>.

Recognizable Costs

The Agency reserves the right to decline any application in which projected Total Development Costs exceed ~~\$480,200~~,000 per unit. Upon the applicant's request and acceptable explanation, the Agency, in its sole discretion, may waive this limit.

Builder/General Contractor fees may not exceed a combined fourteen percent (14%) of the project's hard construction costs. These costs must be separately identified within the HIF Application: Exhibit A.

- Builder/General Contractor's Profit
- Builder/General Contractor's Overhead
- General Requirements

The combined sum of Developer Fees, fees of all parties with an Identity of Interest with the Developer, and fees paid to consultants, may not exceed fifteen percent (15%) of Total Development Cost net of those same fees, acquisition costs, and any permanent financing costs.

If the project developer and builder/contractor are the same entity or, at the sole discretion of the Agency, closely enough related, in addition to the aforementioned fee limits, the combined sum of developer fees, fees of all parties with an identity of interest with the developer, and fees paid to consultants, builder/contractor profit,

builder/contractor overhead, and general requirements may not exceed twenty percent (20%) of the project's Total Development Cost, less the summed fees.

Reserves

Replacement Reserves: The project will be required to fund a Replacement Reserve account, held and accounted-for separate from a project's operational funds, in a federally insured financial institution or BND, to be adequately funded for the entirety of the project's Affordability Period.

The Replacement Reserve account shall be funded in regular increments, but at least annually. At or prior to the end of the project's first fiscal year in which the project is subject to its Affordability Period an amount equal-to, or greater-than, the sum of four hundred dollars (\$400) per unit ~~per year~~ shall be contributed to the project's Replacement Reserve Account. Each subsequent minimum annual contribution to the Replacement Reserve account shall increase at a rate of three percent (3%) per year in which the project is subject to its Affordability Period.

Replacement Reserves shall not be used for operations, routine maintenance, or upkeep expenses. It is to be used for the replacement of short-lived capital assets including, but not limited to, the replacement of a roof, window(s), heating system, parking surfaces, and/or similar capital assets. Approval must be received from the Agency prior to any decrease in the fiscal year-end's Replacement Reserve account's minimum balance.

Operating Reserve: At or prior to the issuance of any held-back funds, as described in Section VIII Access to HIF Funds, the project shall fully fund an Operating Reserve account, set aside in a federally insured financial institution or BND, to be adequately funded for the entirety of the project's Affordability Period. The minimum-initial funding balance of this account shall be an amount equal-to, or greater-than, the sum of two (2) months of each, project's reasonable annual operating expenses and annual hard debt-service as determined by the HIF Application Exhibit A executed in conjunction with the HIF Loan's closing. Operating Reserve funds ~~shall be~~ encouraged to be accounted for separately from other project operational funds.

IV. APPLICATION PROCESS

Agency forms must be used to apply. The following application cycles have been set for the 2021 and 2022 calendar years. Additional application rounds shall be published at the sole discretion of the Agency.

| <u>Application Round</u> | <u>Application Closing Date</u> | <u>Amount of HIF Available to Award</u> |
|--------------------------|---------------------------------|---|
| 1 | September 30, 2021 | \$9,521,112.60 |

Program income, repayments and recaptured funds received by the Agency will be available for reallocation ~~within the next proceeding HIF application round.~~

After Application Round 1 the Agency will entertain, on an as-needed basis, applications for projects located in a Developing Community.

A fully executed and complete HIF Application, including all required application attachments, must be received by the Agency by 5:00 p.m., CT, on the Application Closing Date of any Application Round to be eligible for consideration in that Application Round.

Applications selected for funding will be given a Conditional Commitment which will detail specific requirements needing to be satisfied to receive a Financial Award and proceed to closing of the HIF loan.

Fees

Application Processing Fee: Remittance of a \$500 Application Processing Fee, payable to "North Dakota Housing Finance Agency," must be received by the Agency by 5:00 p.m., CT, on the closing date of any Application Closing Date for its corresponding application to be reviewed for eligibility, scored, ranked, and/or considered for funding within the current funding round. Fee payments not included with the submitted application must indicate the application(s) in which in corresponds.

HIF Origination Fee: Five percent (5%) of the project's gross HIF Award. This HIF Origination Fee is due at the time the first draw on the HIF Award is processed by the Agency.

V. Threshold Requirements

When an application is received and its corresponding Application Processing Fee has been verified as collected by the Agency, ~~and the application submission deadline has passed~~, each application shall be reviewed for eligibility to be scored ~~and ranked~~. To be eligible for scoring ~~and ranking~~, an application must be fully executed, fully completed, and include the Threshold Requirements described in sections A - J of this section.

An applicant may request an exemption to the requirement of attaching a CNA and/or appraisal to the application if there are other funding sources for the project which would, due to the timing, require additional costs or multiple reports. Any such exemption must be received ~~from the Agency prior to the Application Round's Application Closing Date~~ within the project's application. If granted such an exemption(s), the application will not be subject to a five (5) point scoring deduction for the exempted requirement(s); however, the report(s) are required prior to the issuance of a Financial Award to the applicant.

- A. Demonstrated Site Control:** Evidence the Applicant currently has, and is contractually able to maintain throughout the entirety of the application period, site control of the entirety of the project's anticipated scope. An as-developed site plan must accompany the application.
- B. Zoning Availability:** Evidence of current appropriate zoning for the entire scope of the proposed project. If current zoning does not comply, verification from the jurisdiction-having municipal office verifying, at a minimum, a preliminary review of the project's plans, proposed land use complies with the zoning type being sought.
- C. Infrastructure and Utility Availability:** Evidence must be provided that appropriate infrastructure (i.e. roads, curb, gutter, etc.) and utilities (i.e. water, sewer, electricity, natural gas, Broadband Infrastructure, etc.) are in-place, or are able to be put in-place, and have adequate capacity to absorb the proposed project. Examples of evidence include letters from the applicable utility companies and the city official.
- D. Development and Management Team:** Application must demonstrate, to the satisfaction of the Agency, all members of the team have the experience, ability, and financial capacity, in their respective roles, to develop, construct, own, operate, manage the project, and are familiar, and prepared to fully comply, with HIF's requirements.
- E. Ownership:** The applicant must be either the owner or developer of the project. If the Applicant intends to sell or transfer the project within five (5) years from the application date, the Applicant must disclose the intent to sell or transfer the project and, if known, the names and backgrounds of those who will purchase or receive the project. Failure to provide this information may result in forfeiture of any outstanding Conditional Commitment or Financial Award.
- F. Financial Projections:** A pro forma financial projection for the project, in the form of a fully completed HIF Application Exhibit A, must accompany the application.

The reasonableness of development costs and operating expenses, in relation to other similar developments, will be assessed when the Agency evaluates a project's financial feasibility.

~~Proposals will be underwritten to maintain a debt-service coverage ratio at, or below, 1.30.~~ The Agency reserves the right to decline any application if, during underwriting, the project is determined to have a hard-debt-service coverage ratio less than 1.10.

- G. Subsidies:** The application package must include a signed certification as to the full extent of any federal, state and/or local subsidy that are expected to apply to the project.
- H. Housing Need:** Completion of a comprehensive market study of the housing needs of low-income individuals in the area to be served by the project, at the developer's expense, by a disinterested party who is acceptable to the Agency, is required. The market study must demonstrate there is sufficient sustained demand in the market area to support the proposed development, and that the development of any additional affordable units will not have an adverse impact on the existing affordable units in the

market area. The market study must have been completed within six (6) months of the Application Closing Date.

- I. **Capital Needs Assessment:** A Capital Needs Assessment (CNA) must be submitted with all application packages involving [the acquisition of an existing building](#), rehabilitation or adaptive reuse.

The CNA must be completed by a competent, independent third-party acceptable to the Agency, such as a licensed architect and/or engineer. The assessment must include a site visit and a physical inspection of the interior and exterior of all units and structures, as well as an interview with available on-site property management and maintenance personnel to inquire about past repairs and improvements, pending repairs, and existing or chronic physical deficiencies.

The assessment must consider the presence of environmental hazards such as asbestos, lead paint and mold on the site. The assessment must include an opinion as to the proposed budget for recommended improvements and should identify critical building systems or components that have reached or exceeded their expected useful lives. If the remaining useful life of any component is less than fifty percent (50%) of the expected useful life, immediate rehabilitation will be required unless capitalized. If the remaining useful life is less than the HIF Affordability Period, the application package must provide for a practical way to finance the future replacement.

The assessment must also include a projection of recurring probable expenditures for significant systems and components impacting use and tenancy, which are not considered operation or maintenance expenses, to determine the appropriate replacement reserve deposits on a per unit per year basis. The assessment will examine and analyze the following:

- a) Site, including topography, drainage, pavement, curbing, sidewalks, parking, landscaping, amenities, water, sewer, storm drainage, and gas and electric utilities and lines;
 - b) Structural systems, both substructure and superstructure, including exterior walls and balconies, exterior doors and windows, roofing system, and drainage;
 - c) Interiors, including unit and common area finishes (i.e. carpeting, tile, plaster walls, paint condition, etc.), unit kitchen finishes, cabinets and appliances, unit bathroom finishes and fixtures, and common area lobbies and corridors; and
 - d) Mechanical systems, including plumbing and domestic hot water; HVAC, electrical, lighting fixtures, fire protection, and elevators.
- J. **Appraisal:** A project including acquisition costs or equity contributions of real estate anticipated to exceed fifteen percent (15%) of the project's Total Development Costs must attach an appraisal of the subject property to the application. The appraisal shall be completed no longer than six (6) months prior to the date of the application round's due date by a state-certified general real property appraiser, that supports the amount of acquisition.

VI. Scoring Deductions

Applications not meeting a minimum threshold of Matching Funds (Scoring Criteria H) will be subject to a point reduction.

Applications missing any Threshold Requirement after the application deadline will be deemed incomplete and be given a reasonable amount of time to submit the missing requirement. However, a five (5) point scoring deduction will be assessed for EACH missing requirement.

VII. Scoring Criteria

Applications meeting Threshold Requirements will be reviewed and assigned points based on Scoring Criteria expounded upon below. Representations made within successful applications will be bound by those representations within a Loan Agreement and/or a recorded Land Use Restrictive Agreement.

Applications must achieve a minimum score of one hundred twenty (120) points to be considered for funding.

Successful applications for a Project located within a Developing Rural Community will be bound to Rent Restrictions but will not be bound to Income Restrictions represented and awarded points under Scoring Criteria B, C, and D.

The most restrictive Income and Rent Limits for all anticipated project funding sources will be used to evaluate points awarded under Scoring Criteria B, C, and D. Projects are able to receive points under only one Restricted Unit type (Scoring Criteria B, C, or D).

~~Based on ranking, projects will be selected to receive a Conditional Commitment.~~ The Agency, at its sole discretion, shall determine the amount of funds to award. The award may not equal the amount requested in the application. All applicants will be notified of their respective project(s) approval or denial.

In the event of a scoring point tie between two (2) or more projects during a competitive application round when insufficient program funds remain to adequately fund each project, the first tie-breaker will be for the project(s) which most adequately meets any ~~mandatory~~ set-aside(s); the second tie-breaker will be the project with the ~~larger sum of Extremely Low, Very Low, and Low Income Restricted Units~~ highest score under Category G, Readiness to Proceed.

- A. Acquisition of Existing Publicly-Owned Housing 40 points**
Points for applications in which the new project owner is a non-public entity acquiring an existing publicly-owned rental project.
- B. Serves Extremely Low Income Households 5 points**
Points awarded based on the percentage of total project units which are Restricted Units which are Income Restricted and Rent Restricted at, or below, thirty percent (30%) AMI. Projects are able to receive points for a unit under only one Restricted Unit type (Scoring Criteria B, C, or D).
- 10% to 50% of total project units serve Extremely Low Income Households...5 points
- For 30% AMI Restricted Units only: Gross monthly rent collected is allowed to exceed the Agency published thirty percent (30%) AMI rent limit so long as the unit is receiving a project-based rental assistance payment. This exception does not apply for any Tenant-Based rental assistance source.
- C. Serves Low Income Households Up to 40 points**
Points awarded based on the percentage of total project's Restricted Units which are Income Restricted at, or below, eighty percent (80%) AMI and Rent Restricted at, or below, fifty percent (50%) AMI. Projects are able to receive points for a unit under only one Restricted Unit type (Scoring Criteria B, C, or D).
- 20% of total project units serve Low Income Households...10 points
 - 40% of total project units serve Low Income Households...25 points
 - 60% of total project units serve Low Income Households...40 points
- D. Serves Moderate Income Households Up to 15 points**
Points awarded based on the percentage of total project units which are Restricted Units which are Income Restricted at, or below, one hundred forty percent (140%) AMI and Rents Restricted at, or below, eighty percent (80%) AMI. Projects are able to receive points for a unit under only one Restricted Unit type (Scoring Criteria B, C, or D).
- 10% of total project units serve Moderate Income Households...5 points
 - 25% of total project units serve Moderate Income Households...10 points
 - 50% of total project units serve Moderate Income Households...15 points
- E. Serves Difficult to Develop Area 25 points**
Points awarded when the proposed project is in a community with a population of 20,000 or less, as documented in the most recently completed decennial U.S. Census, which can document to the satisfaction of the Agency an unmet housing need or housing shortage.
- F. Need for HIF Funds Up to 30 points**
The applicant must demonstrate the proposed project would not be financially feasible without the applied-for HIF award. Financial evaluation will include, but is not limited to, any construction or permanent financing gap(s), and the project's projected ability to maintain an even-trending debt-service coverage.

G. Readiness to Proceed **Up to 25 points**

Points awarded based on earliest achievable completion of the activity. Considerations for points are a reflection of how soon the project would be able to move forward if an award is received when compared to all eligible applications received within the application period and includes, but is not limited to, the application, including letters of interest for both construction and permanent financing, ownership of the land, and availability of infrastructure.

H. Matching Funds **Up to 50 points**

Points awarded for applications which include, as part of their overall funding sources (identified within the Funding Sources tab of the Exhibit A), a percentage of the project's Total Development Costs, Owner equity and/or signed, firm commitments of project capital that reduce the project's need to carry debt which has a reasonable expectation of repayment.

For purposes of scoring in this category, funds which require a repayment, are temporary in nature, or do not exist for at least the first 15-years of the project's HIF Affordability Period are not Matching Funds.

- Combined value less than 20% of Total Development Costs....20 point reduction
- Combined value of at least 20% of Total Development Costs....20 points

Applications proposing to utilize North Dakota's 4% Tax Credits will receive additional 30 points.

I. Rehabilitation **Up to 30 points**

Points awarded for applications which propose to rehabilitate existing structure(s) that are currently, or at-risk of becoming, uninhabitable or obsolete.

- \$15,000 per unit in hard construction costs....10 points
- \$30,000 per unit in hard construction costs....20 points
- \$45,000 per unit in hard construction costs....30 points

For purposes of scoring within this category: Proposals in which an appropriate project-specific level of due diligence (which shall be included within the application package) has led to the development team's determination that demolition and replacement of existing structure(s) is a more appropriate and/or cost-effective development approach than rehabilitating the existing structure(s) shall qualify for scoring within this category. While one-for-one unit replacement is not a requirement, the agency encourages applicants to seek this replacement ratio whenever able.

J. Universal Design **Up to 15 points**

Points awarded for applications which propose to implement the following project-wide design standards and/or amenities and meet the following minimum percentage of units and universal design features:

- Project-wide standards....5 points
- 1) Braille characters included to the left on all interior common area signage
 - 2) Exterior doors with automatic openers
 - 3) Covered outside entries with adequate lighting
 - 4) One no-step path to a no-step building entry (1/2" beveled or 1/4" square-edged)
 - 5) No-step access to patios, balconies, and terraces (1/2" beveled or 1/4" square-edged)
 - 6) Doorways have at least a 34" wide clear opening with appropriate approach clearances
 - 7) Door handles are 34–38" from the floor
 - 8) Kick plates on doors to prevent damage
 - 9) Hallways and passageways are 42" clear minimum
 - 10) Access to at least one full bath on the main floor with reinforced walls at toilets and tubs for the future installation of grab bars
 - 11) Cabinetry in kitchen that allows a person to work in a seated position
 - 12) Light switches and electrical outlets 24–48" from finished floor
 - 13) Stairways have tread widths at least 11" deep and risers no greater than 7" high
 - 14) Good lighting throughout the house including task lighting in critical locations (i.e. under kitchen cabinets)
 - 15) Non-glare surfaces
 - 16) Contrasting colors to promote good perception of edges and boundaries
 - 17) Clear floor space of at least 30" x 48" in front of all appliances, fixtures, and cabinetry

- 18) Front-loading laundry equipment
- 19) Ample kitchen and closet storage or adjustable shelving within 28–48"
- 20) Dishwasher in each unit
- 21) Accessible garbage dumpsters

Points awarded for application which propose to implement a percentage of units with the following design standards.

- At least 20% of the units...10 points

Units must be wheelchair-accessible and contain design features which may exceed ADA standards, but which allow a project to be usable for the greatest possible percentage of the population. For purposes of this scoring category, the required minimum universal design features include:

- 1) Roll-in or walk-in shower in at least one bathroom in the unit
- 2) Additional bathrooms containing a bath tub have a transfer seat, grab bars, and a floor drain
- 3) Lever handles on all doors and fixtures
- 4) Hard surface flooring with no-step thresholds ($\frac{1}{2}$ " beveled or $\frac{1}{4}$ " square-edged)
- 5) Appliances with front controls
- 6) Appliance controls located on the front of the lower cabinets (kitchen and bathroom)
- 7) Lower-mounted upper cabinets
- 8) Roll-under bathroom and kitchen sinks
- 9) Lower-mounted mirrors/medicine cabinets
- 10) Audio/visual alert doorbell

The project architect must certify the project-wide and unit design standards listed above are met and verify whether the project's overall design elements meet Federal Fair Housing Accessibility Guidelines.

K. Impact of HIF Award

Up to 10 points

Applications will receive 0.50 points for each Restricted Unit in the project.

VIII. AWARD PROCESS

Proposals received by the due date will be reviewed and ranked within an approximate 30-day timeframe. Successful proposals will be issued a 90-day conditional commitment of financial assistance from HIF. Applicants will be required to reach certain benchmarks during this timeframe identified in the Agency's conditional commitment letter. An extension of the conditional commitment period may be granted, at the sole discretion of the Agency. Upon satisfactory review of these items, a Financial Award will be issued.

Progress reports from Conditional Commitment to Financial Award.

In order to assure HIF funding is conditionally committed to projects which are proceeding according to the schedule presented in the application, each applicant receiving a conditional HIF commitment will be required to submit monthly progress reports. The report must describe the Applicant's actual progress to date together with an estimated timeline for future project activity.

Progress reports from Financial Award to Stabilized Occupancy.

Upon Agency's issuance of a Financial Award to the project, the borrower must submit quarterly progress reports until the project has reached stabilized occupancy. The report must describe actual development progress to-date, identify changes to the development budget or scope of the project, and estimated timeline for future activity and lease-up. Development costs which increase above the contingency listed in the HIF application must be disclosed in the progress reports along with an explanation as to how the gap is being filled. At the Agency's discretion, information submitted with draw requests, such as site reports, may serve to satisfy the quarterly reporting requirement.

IX. ACCESS TO HIF FUNDS

Draws against a Financial Award can be made for costs incurred upon firm commitment of all other funding sources such as construction financing. A mortgage with recapture provisions, deed restriction, loan agreement, and promissory note must be executed prior to release of any HIF funds.

The borrower may request one or more draws of available HIF loan proceeds for payment or reimbursement of costs incurred toward the development of the project. Draws are requested by submitting to Agency a completed HIF Draw Request form together with an ACH authorization, documentation supporting the expenses claimed, general contractor's sworn construction statement, and architect's inspection or trip report. All disbursements are made by electronic funds transfer to the borrower's account of designated escrow agent.

Disbursement of up to ninety-five percent (95%) of the HIF loan proceeds may be made during construction of the project. A hold-back amount of five percent (5%) of the HIF loan proceeds will be retained until project completion. Disbursement of the hold-back amount will be made upon satisfaction of all conditions identified on the Borrower's Post-Closing Requirements document signed at closing including but not limited to final sworn total development cost certification, certificate of occupancy, completion certification, final lien waivers, and executed loan or grant agreements for all other permanent funding sources.

X. REPAYMENT OR RECAPTURE OF FUNDS

All HIF awards will be structured as a forgivable zero-interest loan with repayment terms determined on a project specific basis as necessary to achieve project feasibility. The term of the HIF loan will match the term of the lead debt financing, at a minimum of fifteen (15) years. Annual repayment of HIF funds may be calculated as all or a percentage of the project's net cash flow above a 1.30 debt-service coverage ratio and remaining after payment of operating expenses, reserve capitalization, must-pay debt service.

Income targeting and rent restriction requirements will remain with the project for the duration of the Affordability Period and will be enforced through a deed restriction on the land. In the event of a prepayment of the loan, the deed restriction will ensure the Income and Rent Restrictions remain in place for the remainder of the term of the initial loan, unless waived by the Agency.

If a project can demonstrate to the Agency's satisfaction that it is not able to maintain occupancy in a Restricted Unit by income-eligible households, and there exists a threat of chronic vacancy of the Restricted Unit, the vacant unit may, with the prior express written consent of the Agency, be granted a temporary exception to certain aspects of the deed restriction.

A recapture of the HIF funds from the borrower will occur at any time during the term of the loan if the borrower fails to abide by the representations made in the application, unless waived by the Agency. In the event of recapture of the HIF funds, the deed restriction will remain in place for the remainder of the original term of the HIF loan.

XI. COMPLIANCE MONITORING

Owners of HIF-assisted properties must remain in compliance with program guidelines throughout the term of the HIF loan. Agency will monitor all properties for compliance with HIF program requirements including those related to income and rent limits, cash flow, reserve accounts, insurance coverage, and property condition. Annual compliance monitoring will consist of a desk review of information provided by the project owner and/or a property inspection and review of documentation at the project location. A copy of the HIF Ongoing Compliance Monitoring Manual is provided to all HIF award recipients and is also available on the Agency website at www.ndhfa.org.

On a quarterly basis, owners of HIF-assisted properties must provide the Agency the following:

- 1) HIF Quarterly Vacancy Report, provided to the Owner and/or Property Management by the Agency.

On an annual basis, owners of HIF-assisted properties must provide the following to Agency, at a minimum:

- 1) Annual Rental Compliance Report (SFN 60046).
- 2) Documentation supporting the current utility allowance being used (i.e. a copy of the current utility allowance table from the local public housing authority).
- 3) Property Expense Statement (SFN 61073) and attach a copy of any financial document(s) used to complete this document (i.e. Year-over-Year Balance Sheet, Income Statement, Statement Cash Flows).
- 4) Reserve account statements, if not already documented within the Balance Sheet.

- 5) Proof of sufficient property and liability insurance coverage listing Agency as mortgagee (Acord 25 and Acord 27 or28)

Agency will charge each HIF-assisted property an annual fee to cover expenses incurred during normal and routine monitoring activities. The fee is currently set at \$50 per property, plus \$40 per Restricted Unit. Agency reserves the right to adjust the annual fee as necessary. Additional fees may be assessed to properties determined to be in substantial noncompliance in order to cover the expense of additional monitoring. The HIF compliance monitoring fee should be included in the operating budget of applications for HIF assistance.

Developments which are subject to annual compliance monitoring fees for other programs administered by the Agency may be eligible for a reduction in their HIF compliance monitoring fee at the sole discretion of the Agency.

XII. DISCLAIMER OF AGENCY LIABILITY

Agency seeks to allocate sufficient HIF assistance to a project to make the project economically feasible. Such decision shall be made solely at the discretion of Agency but in no way represents or warrants to any Applicant, investor, lender, or others that the property is feasible, viable, or of investment quality.

No member, officer, agent, or employee of Agency shall be personally liable concerning any matters arising out of, or in relation to, the allocation of HIF assistance.

XIII. MODIFICATION TO THE ALLOCATION PLAN

The Agency Executive Director may make minor modifications deemed necessary to facilitate the administration of HIF or to address unforeseen circumstances. Further, the Executive Director is authorized to waive any conditions on a case by case basis for good cause shown. As a matter of practice, the Agency will document any waivers from the established priorities and selection criteria of the Plan and will make this documentation available to the public, upon request.